You're Invited To Exhibit



Where Pennsylvania Wines Come Together

June 14, 2014

Monroeville Convention Center Monroeville, PA



November 8 - 9, 2014
Blair County Convention Center
Altoona. PA



WESTMORELAND COUNTY

HOVE

SHOW

April 12 - 13, 2014 Westmoreland Fairgrounds Greensburg, PA





November 15 - 16, 2014
Eastwood Expo Center
Niles, Ohio

Trade Shows Are The Secret Weapon
To Successful Marketing
Call 800-747-5599

Simon Event Management.com



WESTMORELAND COUNTY SH

APRIL 12-13, 2014 WESTMORELAND FAIRGROUNDS Greensburg, PA

> **SILVER SPONSORS**



WORLD CLASS POOL PROS



Exhibit At The Home Show With A History Of High Traffic And Satisfied Exhibitors.

- **HOME IMPROVEMENT & REPAIRS**
- REMODELING
- LANDSCAPING
- BUILDING
- DECORATING



OVER 150 EXHIBITS IN FIVE BUILDINGS!





PENNSYLVANIA WINE PAVILION

6 Wineries... Over 75 Wines For Sampling And Purchase!





Jim's creations have been featured

not only throughout Pennsylvania

A Taste Of The Local Farmer's Markets

Featuring Jim Mikula & Friends!

but in a national exhibit. "Man-Made Ouilts"

HAND-MADE SPECIALTIES

Pizzelles - Cookies - Strudel - Breads - Art & More!

A New **Attraction** With Over 50 Booths From Area Residents!



PAVILLION BUILDING







CONCESSIONS

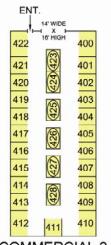


APRIL 12-13 WESTMORELAND **FAIRGROUNDS** GREENSBURG, PA

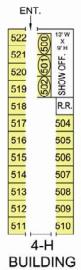
SHOW HOURS

SATURDAY, APRIL 12 10 AM - 5 PM **SUNDAY, APRIL 13** 10 AM - 5 PM

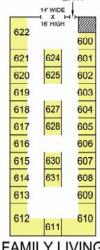
- All single booths are 100 square feet.
- The majority of them are 10' x 10'.
- The circled booths are 8' x 12.5'.
- Booths may be reserved in larger sizes and multiple booth discounts apply.







NO 220 ACCESS



FNT

FAMILY LIVING BUILDING NO 220 ACCESS

SOLD OUT!

220 ACCESS



COMMERCIAL 1 BUILDING

WESTMORELAND FAIRGROUNDS... AN EXHIBITOR FRIENDLY PLACE

Westmoreland Fairgrounds is the site of the Westmoreland Fair which celebrates its 60th Anniversary in 2014. This scenic and easily accessible venue plays host to other events throughout the year including the magical Overly's Country Christmas light display.









A COST EFFECTIVE INVESTMENT PROVIDES EVERYTHING YOU NEED...THERE ARE NO HIDDEN COSTS!

YOUR BOOTH PRICE INCLUDES:

- 8' High Drape Backdrop & 3' High Drape Side Rails
- 1 Table, Covered & Skirted
- 2 Chairs
- Electric (110)
- Exhibitor ID Badges
- Exhibitor I.D. Sign
- Free Parking
- Listing in the Show Program & Buyers Guide
- Listing On The Website With A Link To Your Site
- Complimentary Coffee & Danish Both Mornings!

BOOTH PRICES:

10 X 10 or 8 x 12.5	\$ 860
10 X 20 or 8 x 25	\$1,550
10 X 30 or 8 x 37.5	\$2,190
10 X 40 or 8 x 50	\$2,750
20 x 20	\$2,750

THIS SHOW IS ALWAYS SOLD OUT...

Call Kelly at 800-747-5599

while exhibit space is still available!







Kelly Simon Event Management and Starr Hill Winery are proud to continue the new tradition in Western Pennsylvania. The combined expertise of Kelly Simon's 32 years of show management and Kenn Starr's 50 years of family wine making and hundreds of tasting and sales events assures everyone of an outstanding Wine Festival.

Whether you market wine, food or related wine lifestyle products, the Pennsylvania Wine & Food Festival is the perfect place to meet thousands of affluent wine enthusiasts from the tri-state area.

The Pennsylvania Wine & Food Festival will feature two sessions from 1:00 PM – 4:00 PM and 5:00 PM – 9:00 PM. Everyone who exhibits and attends will receive a commemorative Festival wine glass for hours of sampling and enjoying Pennsylvania's premium wines.

- **PENNSYLVANIA WINES**
- **FABULOUS FOOD**
- **MARVELOUS MUSIC**
- **EXHIBIT FRIENDLY VENUE**
- ■YOUR DIRECT LINK TO SALES!



CO-PRODUCED BY



GOLD SPONSORS





Pittsburgh – Monroeville **Convention Center**

"The Pennsylvania Wine & Food Festival is the premier sales event for Pennsylvania wineries and a unique promotional opportunity for retailers and sponsors. It's a one day celebration of wine, food, music and fun that will become the event of the year for exhibitors and consumers.

This is an event that Pennsylvania wineries deserve that has been missing until now. If you want to reach thousands of affluent consumers who are passionate about their wines and love wine events, this festival is for you."

WHO EXHIBITS? Wineries

- Vineyards
- Specialty & Gourmet Foods
- Wine Accessories
- Refrigeration & Wine Racks
- Serving Accessories
- Stemware & Decanters
- Wine Art & Preservation
- Kitchen Décor & Accessories
- Wine Classes & Schools
- Cooking Schools
- ■Tours, Travel & Recreation
- Gifts & Home Décor
- Retail & Corporate Businesses
- Home Based Businesses
- Financial Services
- Your Business!



MARKETING THAT WORKS!

In addition to our massive advertising and promotional campaign, the Festival is also being highly promoted by the following businesses and community organizations reaching thousands of customers directly:

- Monroeville Convention Center
- Doubletree By Hilton Hotel Pittsburgh
- Monroeville Convention Visitors Bureau
- Monroeville Chamber Of Commerce ■Websites
- ■E-mail marketing
- ■Facebook, Twitter and other social media





JUNE 14 2014



MONROEVILLE, PA

A COST EFFECTIVE INVESTMENT PROVIDES EVERYTHING YOU NEED... THERE ARE NO HIDDEN COSTS!!!

YOUR BOOTH PRICE INCLUDES:

- 8' High Backdrop And 3' High Side Drape
- (1) Table, Covered And Skirted
- (2) Chairs
- Company ID Sign
- Company Staff ID Badges
- Listing and Link On The Website
- Listing In The Show Program & Buyers Guide
- Free Parking
- 6 Privileged Guest Passes For Your Customers

BOOTH PRICES:

10 x 10 250 10 x 20 \$ 450 \$ 640 10 x 30 \$ 800 10 x 40 \$ 800 20 x 20









Exhibitors Had A Great Show! Wine Enthusiasts Loved The 2013 Festival... Don't Miss The 2014 Event!



JUNE 27 – 29

Westmoreland Fairgrounds GREENSBURG, PA



FOOD MUSIC FUN





- National & Local Bands
- **■** Vendor Marketplace
- Kid's Zone and more!

RIB FEST HOURS

Friday, June 27 5 PM – 10 PM Saturday, June 28 Noon – 10 PM Sunday, June 29 Noon – 8 PM

RIB VENDORS

30 x 30.....\$1,200 30 x 40.....\$1,600 EXHIBIT PRICE INCLUDES:

EXHIBIT PRICE INCLUDES:

- Electric Water Grey Water Removal
- Grease Trap Staff ID Badges Free Parking
- Listing in the Program Listing on the Website
- Coffee & Danish Each Morning

FOOD VENDORS

15 x 30.....\$500 15 x 60.....\$900 If serving sodas, Pepsi products only. EXHIBIT PRICE INCLUDES:

- Electric Water Staff ID Badges
- Listing in the Program Listing on the Website
- Free Parking Coffee & Danish Each Morning

RETAIL VENDORS

10 x 10.....\$300 10 x 20.....\$540 10 x 30.....\$760 10 x 40.....\$960 20 x 20.....\$960 EXHIBIT PRICE INCLUDES:

- (1) Table (2) Chairs 110 Electric ID Sign
- Staff ID Badges Listing in the Program
- Listing on the Website Free Parking
- Coffee & Danish Each Morning

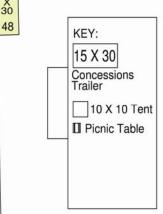




STAGE 30 X 30

COMMERCIAL 1

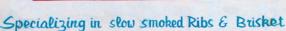
ENTRANCE

























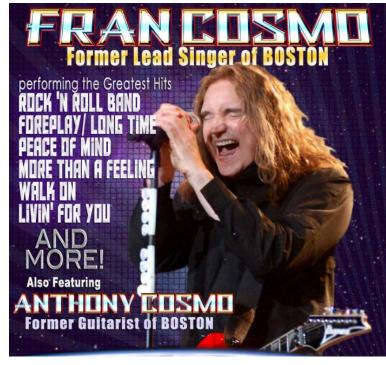






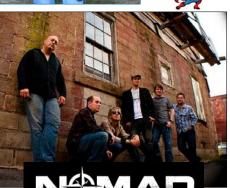




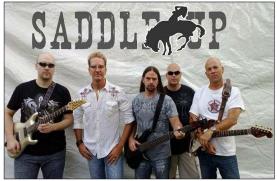
















SWITCH



November 8 - 9





Make Plans Now To Exhibit At This Exciting Show In Pennsylvania's Premier Convention Center





Brimming with big city amenities and small town ambience, the Blair County Convention Center is strategically located along Interstate 99 and 80. This magnificent facility is nestled within the scenic mountains surrounding Altoona and features these amenities:

- ■48,000 Square Feet Of Exhibit Space
- ■Spectacular Lobby Areas
- Beautiful Mountain Views
- Complimentary Wireless Internet
- Free Parking
- Enclosed Walkway To The Well Appointed Courtyard By Marriott

Here Are Just A Few Of The Products That Are Invited To Display:

- ■Art
- **■**Crafts
- **■**Jewelry
- **■**Floral
- ■Metalworking
- **■**Crystals
- **■**Woodcrafts
- ■Candles & Soaps
- ■Pottery & Dishware
- ■Pet Treats & Gifts
- ■Home Décor & Accents

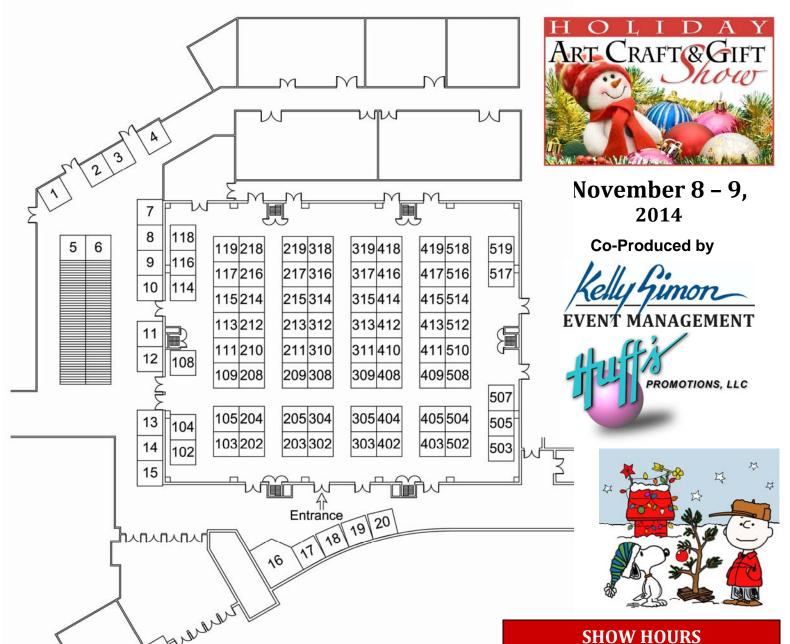
- ■Seasonal Decorations
- ■Dips, Soups & Mixes
- ■Handcrafted Apparel
- ■Flags & Garden Decor
- ■Fashion Accessories
- ■Hand Crafted Articles
- ■Gourmet Food & Sweets
- ■Quilts & Throws
- ■Natural & Organic Products
- ■Children's Items
- ■One Of A Kind Treasures And More!











BOOTH PRICES:

10 X 10......\$ 300 10 X 20.....\$ 540 10 X 30.....\$ 760 10 X 40.....\$ 960

You may bring your own tables but they must be draped with cloth to the ground. Please submit 2 – 3 photos of your products and your overall booth.

This Show
Will Be Sold Out!
Call Kelly Locker
At 330-493-4130
While Exhibit Space
Is Still Available!



Saturday – Sunday 10 AM – 5 PM

A COST EFFECTIVE INVESTMENT PROVIDES EVERYTHING YOU NEED... THERE ARE NO HIDDEN COSTS!!!YOUR BOOTH PRICE INCLUDES:

- 8' High Drape Backdrop & 3' High Drape Side Drape
- 1 Table, Covered & Skirted
- 2 Chairs
- Carpeting (Ballroom only)
- Electric (110)
- Exhibitor ID Badges
- Exhibitor I.D. Sign
- Free Parking
- Listing in the Show Program & Buyers Guide
- Listing On The Website With A Link To Your Site
- Complimentary Coffee & Danish



A SHOW IN HIGH DEMAND

Kelly Simon Event Management and Huff's Promotions are proud to announce the continuation of a new tradition in Northeast Ohio.

The 2nd Annual Northeast Ohio Holiday Art Craft & Gift Show is back at the Eastwood Expo Center in Niles, Ohio.

A POSITVE EXPERIENCE FOR **EXHIBITORS AND ATTENDEES**

The Show will feature an interesting and diverse mix of arts, crafts and gifts to create the ultimate shopping experience. In addition to a large variety of vendors, we have carefully selected one of the most exhibitor-friendly venues in Northeast Ohio. All of the exhibits are inside, climate controlled and the parking is free!

Whether you market arts, crafts, gifts, food or related products, the Holiday Art Craft & Gift Show is the perfect place to meet thousands of new customers who will be looking for your company and ready to make purchases.





CALL KELLY LOCKER AT 330-493-4130 TO RESERVE YOUR SPACE TODAY!

November 15 - 16 2014 **Eastwood Expo Center**



Niles, Ohio

HERE IS OUR IMPRESSIVE **LIST OF 2013 EXHIBITORS:**

Alpaca Angels Farm Always A Princess Apricot Hills **Bayou Blues Guitars**

Belinda Aquino Enterprises Bev Whitman

Black Forest Confections

Boxed-In

Boy Scout Troop 4025 CA-Jo Hobby House

Carol's Scents N Soaps

Christmas Pen Classy Glass

Colonial Wagon & Wheel

Country at Heart D & G Sales

DebLin Country Crafts Designer Jewelry Outlet

Dog-Gone-Its! All Natural Pet Treats

Donna's Unique Bath & Body

ElsaBlue Acres LLC **Empty Nest Expression In Art** Family Firesides Flying and More Frame Your Name

From The Heart Candles & Crafts

GolfPro Woodcraft

Grama Joan's Cookie Forms Happy Hour Kettle Corn, LLC Harpgate Music Productions

Heirlooms Gallery Horners Pens Ilona's Art World Isaiah Art Designs It Works! Jai Originals Jewels Charms

Jim's Sign and Decal JPS Co. / Little Cabin Products

JPW Pottery Just Us Gifts Katzinn Illustrations KozvKraftKreation Kozy Mittens By Vicki Lady Jayne

lia sophia Jewelry Lilac Garden Gifts Lilla Rose

Little Dippers

LocustGroves Hand Made Margies Fashions Martini & Rossi Originals

Mary Kay

Co-Produced by



Mel's Crafts

Miche - Heather's Watches & Jewelry

Misty Maples Sugar House

Northern Lights and Signs Unlimited

Not Sisters Two Old Time Crafts Origami Owl

Ornaments and More Paparazzi Accessories Party Arts NY

Pat's Cross Stitch Expressions & More

Pat's Crystal Nail Files Pattiplagues

Pine Valley Pictures Pink Brilliance

Premier Designs Jewelry

Pure Spa Scentsations (Soaps by the Slice)

Quilla Crafts RagTrader Vintage RiCa's Best Dip Mixes Ruth Thompson Fantasy Art Satorious Designs

Scentsy Fragrance Scentual Gardens Soaps Seedlings Wire Art Shannon Jean LLC Sights & Senses, LLP Silver Junction

Snow in Seconds / Summit Marketing

Spazz Monkey Stowe Enterprise

Sugar Creek Candle Company

Tee Gee Toys The Barn Shop The Bloomin Bag Lady The Crafty Buzzard The Custom Cutting Block The Pampered Chef The Primitive Heart The Shamrock Cottage Thirty One Gifts Ties of Distinction TomBoy Tools

Tommy's Jerky & Smokies Traci Lynn Fashion Jewelry TriState Promotions Uncle Fester's Favorites **Unique Boutique**

Unique Photography Westbrooks Cannery Whatever-U-Like

Whimsical Winged Creations Wild Bill's Olde Fashioned Soda

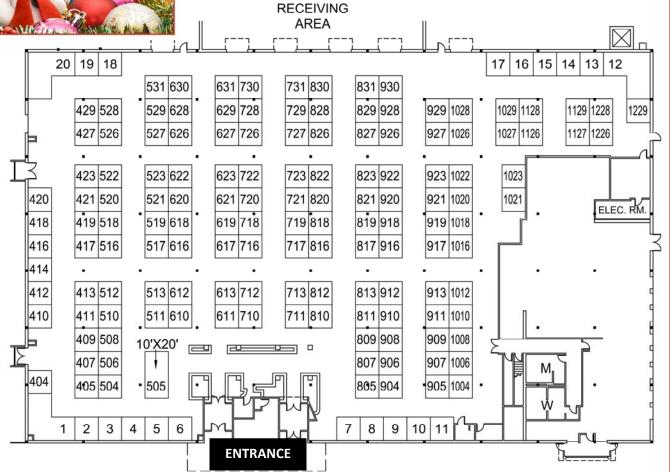
Window Art YesterYear Furniture



November 15 - 16 2014

Eastwood Expo Center Niles, Ohio

The 2nd Annual Holiday Art Craft & Gift Show features over 100 exhibits covering 50,000 square feet of space at the Expo Center.



SHOW HOURS

Saturday – Sunday 10 AM – 5 PM

THE EASTWOOD EXPO CENTER



Located in the Eastwood Mall Complex, a massive shopping and entertainment complex in Ohio with an average of 30,000 shoppers daily, the Eastwood Expo Center is the ideal venue for the Holiday Art Craft & Gift Show.

- Population over 1.5 million within a 40-mile radius
- ■Hotels on-site and within 1 mile
- ■Over 7,000 free parking spaces available
- ■Ground level loading docks and drive in access to your booth
- Home to dozens of annual events and over 200,000 attendees including the Mahoning Valley Home & Garden Show, Eastwood Bridal Expo, Sportsman Shows, Hunting and Military Relics Show, Boat Show, Bike Show, Job Fairs and many local charity functions.
- Located adjacent to Eastwood Field the 10,000 seat stadium houses the Mahoning Valley Scrappers, a Cleveland Indians minor league baseball team affiliate

A COST EFFECTIVE INVESTMENT PROVIDES EVERYTHING YOU NEED -THERE ARE NO HIDDEN COSTS!

- 8' Backdrop and 3' Side Drape
- (1) Table, Covered & Skirted
- **(2) Chairs**
- Electric
- **■** Exhibitor ID Sign
- **Exhibitor Staff ID Badges**
- Listing in the Program & Buyers Guide
- ■Listing On The Website With A Link To Your Site
- **■** Free Parking
- **Coffee And Danish Breakfast**

BOOTH PRICES:

10 X 10..... \$ 300 10 X 20..... \$ 540 10 X 30..... \$ 760 10 X 40..... \$ 960 20 x 20..... \$ 960

You may bring your own tables but they must be draped with cloth to the ground. Please submit 2 – 3 photos of your products and your overall booth.

PREMIUM LEVEL SPONSORSHIPS





BRONZE SPONSORSHIP\$1,000

You will receive a 10' x 10' exhibit space

Your logo and sponsorship credit will appear as follows:

- In the display advertising in all of the magazines
- In multiple email blasts to a select group of attendees
- On every page of the website with a link to your homepage
- On the cover of the Official Show Program & Buyers Guide
- On the Welcome signs at the entrance / Expo registration

You will also receive the following benefits:

- The opportunity to provide two banners for display at the entrance
- A quarter page ad in the attendee direct mail brochure
- A quarter page ad in the Show Program & Buyers Guide
- 24 Privileged Guest Passes for your customers

SILVER SPONSORSHIP\$2,500

You will receive a 10' x 10' exhibit space

Your logo and sponsorship credit will appear as follows:

- In the display advertising in all of the magazines
- In multiple email blasts to a select group of attendees
- On every page of the website with a link to your homepage
- On the cover of the Official Show Program & Buyers Guide
- On the Welcome signs at the entrance / Expo registration

You will also receive the following benefits:

- The opportunity to provide two banners for display at the entrance
- A half page ad in the attendee direct mail brochure
- A half page ad in the Show Program & Buyers Guide
- 60 Privileged Guest Passes for your customers

GOLD SPONSORSHIP\$5,000

You will receive a 10' x 20' exhibit space

Your logo and sponsorship credit will appear as follows:

- In the display advertising in all of the magazines
- In multiple email blasts to a select group of attendees
- On every page of the website with a link to your homepage
- On the cover of the Official Show Program & Buyers Guide
- On the Welcome signs at the entrance / Expo registration

You will also receive the following benefits:

- The opportunity to provide two banners for display at the entrance
- A full page ad in the attendee direct mail brochure
- A full page ad in the Show Program & Buyers Guide
- 120 Privileged Guest Passes for your customers

PRESENTING SPONSORSHIP\$10,000

You will receive a 20' x 20' or larger exhibit space Your logo and sponsorship credit will appear as follows:

- In the display advertising in all of the magazines
- In multiple email blasts to a select group of attendees
- On every page of the website with a link to your homepage
- On the cover of the Official Show Program & Buyers Guide
- On the Welcome signs at the entrance / Expo registration

You will also receive the following benefits:

- The opportunity to provide one handout item to be distributed to all attendees at the entrance
- The opportunity to provide two banners for display at the entrance
- Two full page ads in the attendee direct mail brochure
- ■Two full page ads in the Show Program & Buyers Guide
- (10) floor graphics including your logo directing people to your booth
 - ■240 Privileged Guest Passes for your customers

Place Your Company In The Spotlight With PREMIUM LEVEL **SPONSORSHIPS** & ADVERTISING









SHOW PROGRAM & BUYERS GUIDE ADS

This valuable guide is distributed to attendees at registration. It includes the exhibitor listing, schedule of events and exhibitor display ads. The ads are black and white and available in the following sizes:

■¼ Page Ad (4"w x 2.5"h) \$100 ■1/2 Page Ad (4"w x 5"h) \$180 •Full Page Ad (4"w x10"h) \$350 Inside Front Cover \$400 Inside Back Cover \$400 Back Cover \$500

TOTE BAG SPONSORSHIP....ONLY 4 PER SIDE

\$600 one side / \$1,000 both sides

Large and durable fabric tote bags will be distributed to attendees and exhibitors. Place your logo on the bag AND your flyer/literature will be placed inside!

The Center For Exhibition Industry Research (CEIR) Has Proven That **CORPORATE SPONSORSHIPS INCREASE BOOTH TRAFFIC UP TO 104%!**

Call Kelly Simon Event Management At 800-747-5599

To Reserve Your Space Today!

EVENT MAI			I-219-3 45 Eas 800-74	570 t Pittsbu 7-5599	EMAIL: k rgh Street, # WEBSITE: v	TURN APPLICATION elly@SimonEventMana ₹ 357 ■ Greensburg, PA www.SimonEventMana SPACE	agement.com 15601
Company					Contact		
City				State		Zip Code	
Phone		Fa	х			Cell	
						Show Program & Buyer	rs Guide)
3 EXHIBIT S	SPACE – Check WINE & FOOD:	the size space((s) you	ı	ving:	ADVERTISING SPONSORS SHOW PROGRAM / All Sh Quarter Page \$100 4" wide x 2	<u>iows</u>
APRIL 12 – 13	JUNE 14	NOVEMBER 8 – 9		BER 15 - 16		Half Page \$180 4" wide by	5.25" deep
10 x 10\$ 860	10 x 10\$250 10 x 20\$450	10 x 10\$300 10 x 20\$540		\$300		Full Page \$350 4" wide by 1 Inside Front \$400 4" wide by	
10 x 20\$1,550 10 x 30\$2,190	10 x 20\$450 10 x 30\$640	10 x 20\$340 10 x 30\$760		\$540 \$760		Inside Back \$400 4" wide by	10 x 5" deep
10 x 40\$2,750	10 x 40\$800	10 x 40\$960		\$960		Back Cover \$500 4" wide by 3 SPONSORSHIP / Home Show	
THAT INCLUDES EVE - 8' High Backdrop and	RYTHING YOU NEED 3' High Side Drape D Sign - Exhibitor ID	S: WE PROVIDE EXH D. AS ALWAYS, THER - (1) Table, Covered D Badges - Listing - Free Parking	RE ARE NO d & Skirted	HIDDEN COS - (2) Chai	irs	Bronze \$1,000GoldSilver \$2,500Prese	red Location(s):
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RETAIL 4000		<u>VENDOR</u>		RIB VEN		SHOW	
10 x 10\$300 10 x 20 \$540		\$ 500 \$ 900			\$1,200 \$1,600	1 st Choice2 nd Choice	2rd Chains
10 x 30\$760				EXHIBIT I	PRICE INCLUDES:		3 Choice
10 x 40\$960 EXHIBIT PRICE INCLUD		g sodas, Pepsi products PRICE INCLUDES:	only.	- Electric - Water		SHOW	rd
- (1) Table	- Electric				ater Removal	1 st Choice2 nd Choice	3 Choice
- (2) Chairs - 110 Electric	- Water - Staff ID	. Padgos		- Grease T - Staff ID I	•	SHOW	
- ITO Electric - ID Sign - Staff ID Ba		in the Program			n the Program	1 st Choice2 nd Choice	3 rd Choice
 Listing in the Program Listing on the Website 	"	on the Website		_	n the Website	FOR OFFICE USE	ONLY
- Eisting on the Websitt - Free Parking	e I - Free Pa	irking		- Free Par	· ·	Date Received	
			TOTAL	FOR RIB FE	:511VAL:		
6 Multi-Show D	iscounts: 2 shows	10% a 3 shows 15	% ■ 4 sho	ws 20% s 5	+ shows 25%	Credit Card Check #	
TOTALS	Exhibit Space \$_	Disco	unt \$	то	TAL \$		
PAYMENT AM	IOUNT:Paymen	t in full50% Dep	posit (BAL	ANCE DUE 6	0 DAYS PRIOR)		
TYPE OF PAY	MENT:Credit Ca	ardCheck (FAX o	or EMAIL C	HECK, proce	essed electronica	Date Received	
I agree to have Sho	ow Management char	ge my:MasterCar	dVISA	AmericanE	ExpressDiscove		
Amount of charge S	\$	Account #				Credit Card Check #	
Expiration date	3-di	git code	Billi	ng address zi _l	p code		
•		Other			•	8 Authorization to Cha	_
Name on Card		Signa	ture			to charge the remaining balance card 60 days prior to the event d	

50% deposit or payment in full. The undersigned represents that he / she is fully authorized to execute and complete this contract and agrees to the rules and regulations on the reverse side of this contract.

Authorized Signature_ Print Name_

2014 SIMON EVENT MANAGEMENT RULES AND REGULATIONS • Please Read and Sign Page 1

- 1. SET-UP AND TEAR DOWN: Exhibit space will be accessible to exhibitors for erecting displays in accordance with time and dates listed on the show schedule. Setup must be done the day prior, or the morning of the opening of the show, as provided by Simon Event Management. Final preparation must be completed by the starting time on the opening day of the show. A \$250 penalty fee will be charged for any set-up or construction of exhibits after said time. Exhibitors must use only the entrances designated for set-up. Removal and packing may not commence until the final day at the close of the show. Displays must be removed by date and time listed. Each exhibitor must name at least one individual to be the exhibitor's authorized agent for installation, operation and removal of the exhibit. No part of the exhibit may be removed after set up except with written permission from show management. A \$250.00 penalty fee will be charged for any exhibit that is removed before the final tear down time.
- 2. LOCATION / DATES: Simon Event Management reserves the right to determine an exhibitor's final location, the location of the Show and the dates of a show. The location of assigned space may be changed by the management to prevent congestion; avoid confusion in firm names; solve competitive conditions; or to benefit the overall production of the show.
- 3. SUBLETTING: An exhibitor may not share or sublet any portion of their booth space with another company.
- 4. FIRE HAZARD: We recommend that all exhibit and booth materials be flame proof and otherwise must comply with federal, state and local fire laws, insurance underwriting requirements and other applicable site regulations. All packing containers, excelsior and similar materials are to be removed from the exhibition area upon completion of set-up and prior to the opening of the show.
- 5. HEIGHT RESTRICTIONS: Exhibits, back walls and decorations shall not exceed 15 feet. Permission must be obtained from show management to exhibit equipment which exceeds the height restriction.
- 6. LOUD SPEAKERS AND SOUND DISPLAYS: Loud speakers and loud sound displays are prohibited; exhibitors must receive advance permission from show management to exhibit any type of sound display.
- 7. NON-CONFORMING EXHIBITS: Simon Event Management reserves the right to refuse any exhibitor which does not, in show management's judgment, conform to the general theme of the show.
- 8. SOLICITATION: Exhibitors are prohibited from soliciting business in the aisles or in other exhibitor booth areas. Samples, pamphlets, publications and catalogs, etc. may only be distributed by exhibitors from within the confines of their own booth area. Exhibitors must obtain prior permission from the show management to conduct any other type of promotional activities during show hours.
- 9. MISCELLANEOUS:
- (a) Serving alcoholic beverages by exhibitors in any part of the show is prohibited with the exception of wineries in the Wine Festival or as otherwise agreed.
- (b) Booths should be attended by the exhibitor during all show hours, in their own best interest.
- (c) Vehicles must enter through the loading dock areas and must have protection on the floor under the engine and keep a minimum amount of gasoline.
- (d) Absolutely nothing may be taped to facility fixtures, floors or columns.
- (e) Electrical cords may not be run along facility floor in customer traffic walkways.
- (f) Facility floor wax finishes and carpeting are delicate and easily damaged. Exhibitor is responsible for damage to facility floor caused by dragging of displays across the floor, driving vehicles across the floor or use of sprays that may damage the finish of the floor.
- (a) Solicitation must be confined to the exhibitor's booth space: soliciting in the aisles or any other area of the show is prohibited.
- WINERIES:
- (h) WINERY agrees to operate in accordance set forth by the State and Federal Agencies and must be individually licensed to operated by the State of Pennsylvania.
- (i) WINERY is responsible for paying all applicable Federal, State and Local Taxes.
- (j) WINERY agrees to pay all fines/penalties levied to WINERY and to reimburse THE EVENT for any fines/penalties levied to Simon Event Management as a result of WINERY'S noncompliance with any Federal Pennsylvania State or local law including but not limited to DEV, OSHA, FCC, DOL, DOH AND EPA.
- (k) WINERY agrees to clean their own area and place trash in receptacles provided.
- (i) If WINERY intends to sample food during the event they will be required to have and display their health department permits. In addition, they will be required to provide a proper cleaning station. No food sales are permitted without prior approval from Simon Event Management.
- (m) WINERY MAY SELL RELATED ITEMS TO THEIR EXHIBIT AND MUST COLLECT ALL TAXES.
- (n) ARTS & CRAFTS: You may bring your own tables but they must be draped with cloth to the ground. Please submit 2 3 photos of your products and your booth.
- 10. SIGNS AND NOTICES: All signs and notices shall be professionally lettered and any sign or notice which does not conform to the above shall be removed immediately. HANDWRITTEN SIGNS ARE PROHIBITED.
- 11. SECURITY AND LIMITATIONS OF LIABILITY: Show management will engage security guards but nevertheless assume no liability for loss damage from any cause whatsoever. Exhibitor understands and agrees that said security personnel are independent contractors and that any
- such security is provided by Simon Event Management solely as a courtesy. Exhibitor further agrees that Simon Event Management shall incur no liability and/or responsibility resulting from the acts or omissions of such security personnel. Simon Event Management shall not be responsible for injury that may occur to an exhibitor or his employees, nor for the safety of any exhibit against theft, fires, accident or any other cause of loss or damage. If an exhibitor damages the building, he shall reimburse the owners of the building for the cost of repairing the damage. Simon Event Management shall cooperate fully at all times but shall not be responsible for (a) damage to exhibitors property, lost shipments either coming in or going out, moving costs; or (b) any damage loss, delays, etc. Any damage to transported property is solely exhibitor's responsibility. In light of the above, we recommend that exhibitors purchase adequate insurance coverage against these risks and on equipment and exhibits with their regular insurance carrier.
- 12. BREACH OF CONTRACT: If an exhibitor cancels for any reason whatsoever with a signed contract, they shall be held liable for the full amount of the booth cost. They shall also forfeit all monies which have been paid to reserve the space and be liable for the full cost of the space. The exhibitor will also be liable for all costs incurred by management in consideration of the exhibitor including, but not limited to tables, coverings, skirting, chairs, signage, chairs, signage and exhibitors listings in advertising placed on behalf of the exhibitor. NO REFUNDS WILL BE ISSUED. Show management will also have the right to use the space as it deems necessary to eliminate blank spaces in the show.
- 13. CANCELLATION: In the event that a show is not held for any reason and rescheduled, Simon Event Management will transfer all monies paid for exhibit space rental to the rescheduled show. In the event that any show is not held for any reason and is never to occur, Simon Event Management will issue a credit for all monies paid for exhibit space rental to be applied to another trade show. The credit amount does not have an expiration date and may be used at any time. In either of the foregoing situations, exhibitor hereby waives any claim of damage, compensation or refunds.
- 14. UNETHICAL CONDUCT: Unethical conduct or any infraction of the rules by the exhibitor, his agents or employees will subject the exhibitor to exclusion from the exhibitor area. In the event of such exclusion it is agreed that no refund shall be made to the exhibitor and Simon Event Management shall not be liable for any damages or expenses incurred by the exhibitor as a result of such exclusion.
- 15. DISPUTE RESOLUTION: Any and all matters, questions and or topics not specifically discussed or addressed in the foregoing rules and regulations shall be subject to the decision of show management, which decision shall be final.
 - 16. AGREEMENT TO TERMS: By erection of exhibit, exhibitor expressly consents to and accepts the foregoing rules and regulations and represents that full compliance therewith has been made by exhibitor.



EXHIBIT WITH CONFIDENCE

Kelly Simon Event Management Has A Proven Track Record Of Trade Show Success

Reputations are not bought, they are built. Since 1982. Kelly Simon has built a solid, trusted reputation for professionally managed trade shows and events and has over 3,000 clients nationwide. Recognized as an industry leader for show production and management, we have produced over 400 events. Our professional management, marketing expertise and highly trained sales professionals make our events an overwhelming success for our exhibitors.

SAVE MONEY

with our MULTI-SHOW DISCOUNTS:

Exhibit in 2 shows..Deduct 10% Exhibit in 3 shows..Deduct 15% Exhibit in 4 shows..Deduct 20% Exhibit in 5+ shows..Deduct 25%

CALL SIMON EVENT MANAGEMENT 800-747-5599

OUR TARGETED **ADVERTISING PROGRAMS DELIVER QUALIFIED BUYERS FOR EVERY EVENT**

PRINT

A series of ads are placed in each market's daily/weekly newspapers and regional magazines.

BILLBOARDS

Dynamic, full color billboards will appear on several major highways one month prior to each event.

DIRECT MAIL

Magnificent, full color brochures are mailed to more than 20,000 consumers for each event.

RADIO

The local radio stations in each market add excitement and interest with hundreds of commercials, on-air ticket giveaways and website promotion.

200 ROAD SIGNS

Adding impact to the campaign, 200 brightly colored road signs will be placed on all major routes and intersections leading to the event.

ONLINE

Homepage banner ads will appear on all print media and radio station web pages.

SOCIAL MEDIA

Six weeks of email blasts and social media messaging!

PRESS RELEASES:

Formal press releases will be sent to all media for live coverage and exhibitor interviews.

2014 SCHEDULE OF EVENTS

February 18 - 20

TRI-STATE ALTERNATIVE FUELING **EXPO & CONFERENCE**

Monroeville Convention Center ■ Monroeville, PA Monroeville Convention Center ■ Monroeville, PA

February 22 – 23

26TH ANNUAL PITTSBURGH FIRE RESCUE & EMS EXPO

Monroeville Convention Center ■ Monroeville, PA

April 12 – 13

19TH ANNUAL WESTMORELAND COUNTY HOME SHOW

Westmoreland Fairgrounds
Greensburg, PA

June 6 – 8

CHICAGO THE MUSICAL

Palace Theatre Greensburg, PA

June 14

2ND ANNUAL PENNSYLVANIA WINE & FOOD FESTIVAL

June 27 - 29

WESTERN PENNSYLVANIA RIB FESTIVAL

Westmoreland Fairgrounds
Greensburg, PA

November 8 – 9

CENTRAL PENNSYLVANIA HOLIDAY ART CRAFT & GIFT SHOW

Blair County Convention Center Altoona, PA

November 15 – 16

NORTHEAST OHIO HOLIDAY ART CRAFT & GIFT SHOW

Eastwood Expo Center ■ Niles, OH

Announcing Two New Shows That We Have Been Selected To Produce For The Pennsylvania State Snowmobile Association (PSSA)

October 24 – 26

PENNSYLVANIA

POWERSPORTS SHOW EAST

UTZ Expo Center ■ York, PA

December 12 – 14

PENNSYLVANIA

POWERSPORTS SHOW WEST

Monroeville Convention Center Monroeville, PA

Exciting Events Featuring Snowobiles – ATVs Motorcycles Boats – Trailers Used Sled Corral and more!



You're Invited To Exhibit

645 East Pittsburgh Street, #357 Greensburg, PA 15601

Are You **Looking For NEW CUSTOMERS**







We've Got You Covered With These 5 Great Events!



April 12 - 13, 2014 Westmoreland Fairgrounds Greensburg, PA



November 8 - 9, 2014 **Blair County Convention Center** Altoona, PA



June 14, 2014 Monroeville Convention Center Monroeville, PA



November 15 - 16, 2014 Eastwood Expo Center Niles, Ohio

Call Simon Event Management 800-747-5599 To Reserve Your Space Today!



June 27 - 29, 2014

Greensburg, PA